# **EXAMPLE CAMP SCHEDULE (BASED ON PREVIOUS YEARS)**

July 19-25, 2026

# **SATURDAY, JULY 19TH - ARRIVAL & FOUNDATIONS**

- Afternoon: Check-in and registration
- **Early Evening:** Meet & greet with fellow campers and staff
- **Evening:** Team assignments and welcome dinner
- Night Session: "The Evolution of Sports Business" Dr. Darin White, Samford
   Executive Director of the Sports Industry Program explores how sports transformed
   from games to global industry

# **SUNDAY, JULY 20TH - FAITH & WORK**

- **Early Morning:** Faith & Work Workshop featuring Daniel Summit speaker exploring Timothy Keller's "Every Good Endeavor"
- Morning: Church service together
- Lunch: Special meal at church featuring Eugene Lee's testimony (Dubbed "NFL's Most Ethical Agent and President of 3 Strand Sports)
- Afternoon: FIFA World Cup Finals Watch Party at Samford Basketball Practice Facility on giant Daktronics board
- **Evening:** Team bonding activities

#### **MONDAY, JULY 21ST - NFL DEEP DIVE**

Focus: Professional football operations, analytics, and player representation

# **Speaker Sessions:**

- Former General Manager, Chicago Bears "Building a Championship Organization"
- Senior NFL Executive & Salary Cap Expert "The Business of the Salary Cap"
- NFL Next Gen Stats Analyst "Advanced Analytics in Professional Football"

- NFL Player Contract Analytics Specialist "Using Data to Maximize Player Value"
- President, Championship Analytics "College Football Analytics and the Path to the Pros"
- NIL Negotiations Expert "The Branding of College Athletes"

#### **Workshop Activities:**

- Salary cap management simulation
- Player evaluation using advanced metrics
- Contract negotiation strategy session

# TUESDAY, JULY 22ND - VENUE DEVELOPMENT & FAN EXPERIENCE

Focus: Elite sporting venues, real estate revenue generation, and superior fan experiences

- Morning: Depart for Atlanta
- Late Morning: Truist Park stadium tour and Battery district exploration
- Lunch: The Battery dining experience
- Afternoon:
  - Meet with Jim Allen, SVP Atlanta Braves
  - Speaker: VP of Real Estate Development "Building Beyond the Ballpark:
     Mixed-Use Development Strategy"
  - Speaker: Director of Fan Experience & Hospitality "Creating Premium Experiences that Drive Revenue"
- Late Afternoon: State Farm Arena tour and Hawks/arena operations overview
- Evening:
  - Meet with SVP of Business Analytics
  - Speaker: VP of Arena Operations "Multi-Use Venue Management and Revenue Optimization"
- Night: Return to Birmingham

#### WEDNESDAY, JULY 23RD - MARKETING & AGENCY

# **Speaker Sessions:**

- VP of Marketing & Brand Strategy
- Director of Digital Media & Content
- Sports Agent & Player Representative
- VP of Sponsorship Activation
- Director of Social Media & Fan Engagement
- VP of Broadcasting & Media Relations

**Workshops:** Brand building, sponsorship development, athlete representation, digital marketing strategies

# **Evening:**

- Pre-Game: Regions Field stadium tour and behind-the-scenes access
- Night: Birmingham Barons game experience networking dinner and game viewing

#### THURSDAY, JULY 24TH - CASE CUP PREPARATION

- Morning: NFL-style draft into 12 teams with assigned coaches
- Day: Intensive case study work sessions
- Break Activities: Quick team challenges and networking lunch
- **Evening:** Final preparation and team strategy sessions

# FRIDAY, JULY 25TH - CASE CUP CHAMPIONSHIP

- Morning: Preliminary competitions (3 rooms, 4 teams each)
- Afternoon: Championship round 3 winning teams present to entire camp, parents, and Samford Sports Industry Advisory Board judges
- Late Afternoon: Awards ceremony and champion recognition
- Evening: Closing banquet and graduation celebration